

Message Text

LIMITED OFFICIAL USE

PAGE 01 BEIRUT 01911 151535Z

15

ACTION NEA-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 (ISO) W

----- 063721

R 151439Z FEB 74

FM AMEMBASSY BEIRUT

TO USDOC WASHDC

USINT CAIRO

INFO SECSTATE WASHDC 6497

LIMITED OFFICIAL USE BEIRUT 1911

EO 11652: NA

TAGS: BEXP LE EG

SUBJ: LEBANESE BUSINESSMAN SEEKS CONTACT AMERICAN FIRMS

INTERESTED DEVELOPMENT TOURIST FACILITIES IN EGYPT

1. LEBANESE BUSINESS FAYSAL S SALAAM HAS APPROACHED EMB FOR ASSISTANCE IN CONTACTING AMERICAN HOTEL CORPORATIONS AND OTHER ENTERPRISES OF A TOURISTIC NATURE INTERESTED IN PARTICIPATING IN DEVELOPMENT TOURIST FACILITIES IN EGYPT.

2. SALAAM IS MANGING PARTNER OF ARAB ENTERPRISES, POBOX 7888, BEIRUT, LEBANON CABLE ADDRESS ARAB-INTER, TELE 244450. HE IS SON OF FORMER LEBANESE PRIME MINISTER SAEB SALAAM AND HAS MADE SEVERAL TRIPS WITH HIS FATHER TO EGYPT. CLAIMS TO BE ASSOCIATED WITH GROUP OF POLITICALLY INFLUENTIAL EGYPTIANS THAT HAS PROMISED HIM COMPLETE ABSENCE OF COMPLICATIONS AND FULL ASSISTANCE OF EGYPTIAN GOVT IN DEVELOPMENT NEW TOURIST-RELATED FACILITIES IN EGYPT. OPPORTUNITY NOT LIMITED TO HOTELS, BUT COULD ENCOMPASS ALMOST ANY TYPE OF TOURIST INSTALLATION. SALAAM CLAIMS TO HAVE BEEN CONTACTED RECENTLY BY A FEW EUROPEAN (HE MENTIONED ONE GERMAN) COMPANIES INTERESTED IN HIS ASSISTANCE AND THAT OF THE EGYPTIAN GROUP. SAYS HE KNOWS HE CAN CONTACT POSSIBLY INTERESTED FRENCH FIRMS (HE IS FRENCH EDUCATED AND SAYS HE KNOWS FRANCE WELL, BUT WOULD LIKE TO KNOW IF THERE ARE ANY AMERICAN FIRMS THAT

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BEIRUT 01911 151535Z

MIGHT WISH TO AVAIL THEMSELVES OF HIS SERVICES.

3. EMB GAVE SALAAM NAME OF HILTON INTERNATIONAL'S MID EAST DIRECTOR, IN CAIRO. BELIEVE SALAAM RELUCTANT TO CONTACT THIS MAN, HOWEVER, AND WOULD PREFER DISCUSS SUBJ WITH HILTON INTERNATIONAL'S HEAD OFFICE. HE DOES NOT BELIEVE SHERATON (ALREADY WELL INTO EGYPT) WOULD BE INTERESTED, BUT IS SEEKING FIRMS NOT YET INVOLVED IN EGYPT (POSSIBLY HOLIDAY INNS, INTERANTIONAL, MARRIOTT, RAMADA INNS).

4. EMB PASSING ALONG THIS INFO OUT OF INTEREST IN ACCOMMODATING SALAAM, WHO IS WELL CONNECTED IN LEBANON (FATHER REMAINS ONE OF BEIRUT'S MOST INFLUENTIAL SUNNI MOSLEM POLITICIAN) AND FAVORABLY KNOWN TO US. CANNOT EVALUATE, HOWEVER, REAL STRENGTH HIS CONNECTIONS IN EGYPT, NOR NECESSITY OR WISDOM ON PART ANY AMERICAN FIRM INTERESTED IN DEVELOPMENT TOURIST FACILITIES IN EGYPT PROCEEDING THROUGH LEBANESE MIDDLE MAN. USINT CAIRO MIGHT WISH COMMENT THIS ASPECT OF SUB. IF USDOC SEES NO OBJECTION, NEVERTHELESS, WOULD HOPE SALAAM'S OFFER COULD BE PASSED TO APPROPRIATE FIRMS. EMB WOULD APPRECIATE KNOWING RESULTS OF ANY SUCH SOLICITATION.
HOUGHTON

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974BEIRUT01911
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BEIRUT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740230/aaaabcex.tel
Line Count: 83
Locator: TEXT ON-LINE
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 13 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13-Aug-2002 by shawdg>; APPROVED <14-Aug-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: LEBANESE BUSINESSMAN SEEKS CONTACT AMERICAN FIRMS INTERESTED DEVELOPMENT TOURIST FACILITIES IN EGYPT
TAGS: BEXP, LE, EG
To: CAIRO
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005